# Career & Technical Education Committee

February 16, 2023 12:30PM





#### Committee Members

- Myra Norton, Chair
- Brian Cavey
- Mohammed Choudhury
- Judi Emmel
- Matthew Hollaway
- Dr. Deborea Montgomery
- Michael Thomas
- Charnetia Young

#### **Welcome New Committee Members**

- Sec. Portia Wu, Maryland Department of Labor
- Sec. Kevin Anderson, Maryland Department of Commerce
- Sec. of Higher Education (TBA)

#### Agenda

#### **Updates**

CTE Implementation Plan Status Update

**Bob Lerman**, Urban Institute

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#### Deep Dive

Career Counseling

**Brandon Butler,** Maryland Workforce Association **Kirkland Murray**, Anne Arundel Workforce Development Corp.

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#### **Discussion**

Q&A with Presenters and Committee Members

Members of the public may submit questions and comments to the CTE Committee at <a href="mailto:dlcte-labor@maryland.gov">dlcte-labor@maryland.gov</a>

Chat comments on the YouTube Livestream may not be answered live but will be reviewed by the Committee.

## Opening Remarks

Myra Norton CTE Committee Chair

"Transforming our public schools will require nothing less than rethinking and redesigning the policies in place now to create something that works much better for all students."

—Accountability & Implementation Board

Initial Blueprint Implementation Plan, December 2022

# **01**Updates

CTE Implementation Plan Status

Bob Lerman, Urban Institute Allie Carter, CTE Committee/GWDB

#### **CTE Implementation Plan**

#### **Key Actors**

CTE Committee, Urban Institute, University of Baltimore Jacob Frances Institute, Governor's Workforce Development Board, Stakeholders

#### **Elements**

- Background, status of occupational preparation in Maryland, and lessons from comparable programs
- Recommendations for
  - ☐ Skills standards
  - Industry credentials
  - Expert review teams
  - ☐ High school level of registered apprenticeships
  - Reimagining CTE curriculum as related instruction
- Plans for progress monitoring, data collection, and reporting

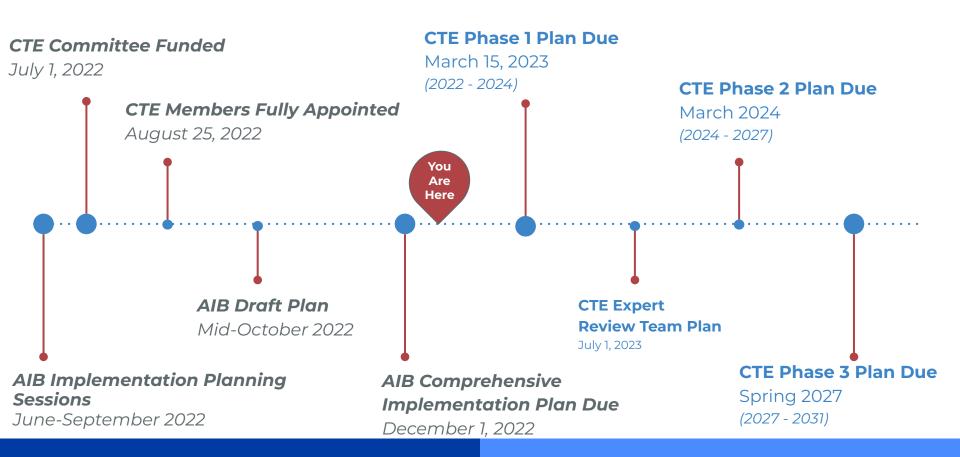
#### Stakeholder Interviews

**47** People Interviewed

22+ Hours of Interviews

- State Legislators
- Students
- Parents/Families
- Educators
- School CTE Directors
- Apprenticeship Coordinators & Intermediaries
- Community Colleges
- Career Counseling
- Workforce Development
- Maryland Employers from Industries Including:
  - Roofing/Solar
  - Agriculture
  - Hospitality
  - Culinary
  - Cybersecurity
  - Computer Science
  - o Trade Unions
  - HVAC
  - Military

#### **Timeline**



### 02 Deep Dive

Local Workforce Development Boards

Brandon Butler, Maryland Workforce Association Kirkland Murray, Anne Arundel Workforce Development Corp.



#### Maryland's Local Workforce Development Experts

Kirkland Murray, President & CEO

Anne Arundel Workforce Development Corporation

Brandon Butler, Executive Director

Maryland Workforce Association

CTE Committee of the Governor's Workforce Development Board

February 16, 2023

#### Who We Are





#### Who We Are





























# RAISING THEBAR

PROFESSIONAL DEVELOPMENT TRAINING

ARYLAND WORKFORCE

MARYLAND WORKFORCE

ASSOCIATION

MARYLAND

MORKFORCE

ASSOCIATION

MARYLAND

MARYLAND

MORKFORCE

MARYLAND

MARYLAND

MORKFORCE

MOR

When: September 12-13, 2023

Where: Live! Casino & Hotel Maryland



## What is a Local Workforce Development Board?

#### Local Workforce System



#### a SYSTEM, not just one organization

- Local Workforce Development Organization
- Maryland Department of Labor
- Vocational Rehabilitation
- Community Colleges
- Public Schools
- Economic Development
- County Agencies
- Chambers of Commerce
- Social Services
- Community Action

#### Services for Businesses

- Sector Strategies
- Job Postings
- Recruitment & Placement
- Labor Market Information
- Retention & Downsizing
  Incumbent Worker Training

Skilled Talent Pipeline



## Services for Job Seekers

Preparing residents for in-demand occupations & careers

- Career Advising
- Occupational Training
- Work-based Learning
- Barrier Removal/Supportive Services
- Job Placement
- Follow Up Services

#### Local Workforce Boards and the Blueprint

**Education Article, 7-127** establishes a Career Counseling Program for Middle and High School Students

- Purpose to provide these students with individualized career counseling services
- County Boards of Education must enter into a local career counseling
  agreement with the local workforce board, the community college that serves
  the county, and, if appropriate, an American Job Center.
- Opens opportunities for students to enter College Prep, Dual enrollment, or CTE, registered apprenticeship, or obtaining industry recognized credentials

### Examples of Locally Driven Resources for Businesses



Local Boards develop industry sector partnerships in high-growth, in-demand industries in the local area or region that identify industry-wide workforce challenges and develop solutions



Local Board are 51% Business Membership

Local Boards have the connections

#### Anne Arundel County's H.I.T.C.H.

Healthcare

IT/Cybersecurity

Transportation

Construction

Hospitality

Industry
Sector
Partnership
& Business
Engagement

#### **BUSINESS SERVICES & RESOURCES**

G.R.O.W. (Grant Relief for Onboarding Workers)	Employers eligible for grants when hiring unemployed or underemployed residents	Employers also eligible when able to demonstrate negative impact caused by pandemic	Grant amounts equal \$10K for FT employees and \$5K for PT employees. Max-\$100K.
SkillUp Montgomery	Free learning management system for job seekers, employees, and businesses	Access to 5,000 quality online training (professional development or skills-based)	Digital badges awarded for training completions. Convenient 24/7 access.  Paid CompTiA certifications available.
O.J.T (On-the-Job Training)	Wage subsidies via reimbursement for training new employees	Reimbursement available up to \$25 per hour	Reimbursement rates range from 50% up to 90%
I.W.T. (Incumbent Worker Training)	Broaden skills of current employees to increase competitiveness	WSM will share in 50% of costs up to \$20K	Eligible to small businesses once every 3 years. Small business is defined as <100 employees

#### First Responder Training on the Upper Shore

- Meeting a community need for first responders
- Training funded through the Upper Shore Workforce Investment Board



#### Re-Entry Hiring Incentive

Prince George's County







The Re-Entry Employment Incentive encourages businesses to hire formerly incarcerated residents by providing a payroll reimbursement. Qualifying businesses that hire residents released from incarceration in qualifying positions paying at least \$15 per hour, are eligible for payroll reimbursement.

#### Apprenticeship

#### How the Local Workforce System Can Help



#### **Program Development**

- Facilitate industry roundtables
- Support businesses and partners through the program development process;
- Connect businesses with training providers to provide related instruction;
- Recruit and screen candidates for apprenticeships



#### **Funding**

- May contribute funding for on-the-job learning (OJL) or related instruction;
- Advise businesses and partners on sources of funding
- Act as intermediaries and lead collaborators with the state, education and training providers;
- Provide pre-apprenticeship programs; may be in conjunction with local school system

#### **THANK YOU**



Kirkland Murray president@aawdc.org



Brandon Butler brandon@pinnaclestrategiesconsulting.com

## 03 Discussion

Committee Q&A With Guest Presenters

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#### **Future Meetings**

March 7, 2023

12:30 PM

#### **Connect With the CTE Committee**

Website - www.gwdb.maryland.gov/ctecomm Email - <u>dlcte-labor@maryland.gov</u> YouTube - @marylandctecommittee